## Confédération Européenne de l'Immobilier



## The European Confederation of Real Estate Agents





### WELCOME

CEI is an organization of more than 66.000 real estate agents and real estate consultants in Europe and represents their interests on the European level. CEI has allowed the real estate market in Europe to become more close-knit. Our multi-language real estate database since the beginning of 2000 has helped drive this process. We understand our association to be an organization that provides more transparency in the European real estate market. Moreover CEI encourages the cooperation in European matters.



#### STANDARDI-ZATION OF REAL ESTATE SERVICE

CEI has initiated the standardization of real estate agents' services in Europe. We have prepared the homogenization of real estate agents services in Europe based on comprehensive intraorganization negotiations and negotiations with the European Committee for Standardization CEN. The European Committee for Standardization CEN has initiated the proceedings in which a total of 30 European countries have been taking part since November 2005. The process is expected to be completed by 2009. This is a huge project which will have a major impact on inter-European real estate acquisitions.

# "The Voice



#### THE MISSION STATEMENT OF CEI

Developing and harmonizing real estate agency practises throughout Europe as well as promoting professionalism and transparency in all transactions. This includes active lobbying both at national and international level and offering common educational qualifications.



#### **CEI REGULATIONS**

The CEI regulations will apply to all of the organization's more than 66.000 European members with its more than 90.000 involved persons. These provisions ensure more transparency on the real estate market. In fulfilling this objective, CEI is in compliance with all of the intentions of the European Commission. CEI has its own Code of Conduct and Referral Rules for the collaboration between members in national and transborder real estate business.



#### INTERNET

The website of CEI with its multilingual data base is www.webcei.com Check out the homepage for the next CEI events and news.



#### **CEI OPENS ITS DOORS**

The doors of the CEI are open to all member companies in the real estate sector. Cooperate with members of CEI and collaborate with other international organizations. Members of CEI can use the CEI-Logo for their homepages, letters etc. Get to know CEI. Our member associations will be pleased to provide membership information.

# of the Real Estate Mustry in Europe!"



#### WHAT DOES THE CEI DO?

- > We lobby for the European real estate legislation in Brussels.
- > We provide a website featuring a multi-lingual real estate database.
- > We promote the nomination and standardization of real estate agents' services
- in Europe as a project of the European Committee for Standardization CEN. > We offer market reports and market statistics on European Real Estate.
- > We provide an international education program for members
- of the real estate profession.
- > We present overviews of the market customs with regard to real estate acquisi-
- tion from real estate agents in Europe. > We compile textbooks and manuals on the European real estate agents requi-rements e.g. the project supported by the EU within the scope of the Leonardo Project funding.
- > We organize international congresses to share experiences and homogenize real estate agents services in Europe.
- We handle complaints about real estate agents in the member associations. > We cooperate with other European and international organizations.



#### CEI HEAD OFFICE

Confédération Européenne de l'Immobilier Sainctelettesquare, 11-12 BE-1000 Brussels Tel. +32 2 21 94 008, Fax. +32 2 21 78 841 E-mail: info@ceieurope.eu URL: www.webcei.com CEI President: Mr. Manuel SOTTO MAYOR NEGRÃO

#### AUSTRIA

Österreichischer Verband der Immobilientreuhänder (OVI) Favoritenstrasse 24/11 A-1040 Vienna Tel. +43 1 505 48 75 Fax + 43 1 505 48 75 - 18 E-mail: office@ovi.at URL: www.ovi.at President Mr. Udo WEINBERGER CEI representative: Mrs. Margret FUNK, MRICS

#### BULGARIA

\_\_\_\_\_ National Real Property Association - NRPA -36-A, Patriarh Evtimii Blvd. BG-1000 Sofia Telephone: +359 2 30 988 68 90 Telefax: +359 2 30 988 68 91 E-mail: office@nsni.bg URL: www.nsni.bg President: Dr. Lachezar ISKROV CEI Representative: Dr. Lachezar ISKROV

FRANCE Union des Syndicats de l'Immobilier (UNIS) 2 rue de Sèze F-75009 Paris Tel. +33 1 42 93 79 86 Fax +33 1 42 93 79 90 E-mail: unit@unit.fr URL: www.unit.fr President: Mr. Serge IVARS CEI representative: Mr. Benoit COSTE

### GERMANY

IVD Bundesverband -Immobilienverband Deutschland IVD Bundesverband der Immobilienberater, Makler, Verwalter und Sachverständigen e.V Littenstraße 10 D-10179 Berlin Tel. +49 30 27 57 26 - 0 Fax +49 30 27 57 26 - 49 E-mail: info@ivd.net URL: www.ivd.net President: Mr. Jens-Ulrich KIEßLING CEI representative: Mr. Sven R. JOHNS

#### GREECE

Hellenic Association of Realtors (HAR) Grigoriou Lambraki 87 Pereus - Attica Tel. +30 210 41 90 703 Fax +30 210 42 27 144 E-mail: info@sek.gr URL: www.sek.gr President: Mr. Argyris MANIATIS CEI representative: Mr. George SITARAS

. . . . . . . . . . . . . . . . . .

#### HUNGARY \_\_\_\_\_

Magyar Ingatlanszovetseg (MAISZ) -Hungarian Real Estate Association (HREA) Margit krt. 43-45. H-1024 Budapest Tel. +36 1 336-0072 Fax +36 1 336-0073 E-mail: audra@maisz.hu URL: www.maisz.hu President: Mr. Peter MEHRLI CEI representative: Mr. Peter MEHRLI

#### IRELAND

Institute of Professional Auctioneers and Valuers (IPAV) 129 Lower Baggot Street IRL-Dublin 2 Tel. +353 1 678 56 85 Fax +353 1 676 28 90 E-mail: info@ipav.ie URL: www.ipav.ie President: Mr. John SHAW CEI representative: Mr. Fintan MCNAMARA

\_\_\_\_\_

#### ITALY

Federazione Italiana Agenti Immobiliari Professionali (FIAIP) Piazzale Flaminio 9 IT-00196 Roma Tel. +39 06 452 31 81 Fax +39 06 967 000 20 E-mail: fiaipeuropa@fiaip.it URL: www.fiaip.it President: Mr. Franco AROSIO CEI representative: Mr. Giampiero BAMBAGIONI

#### NETHERLANDS

Verening Bemiddeling Omroerend (VBO) Braillelaan 6 NL-2289 CM Rijswijk Tel. +31 70 345 87 03 Fax +31 70 310 65 11 E-mail: vbo@vbo.nl URL: www.vbo.nl President: Mr. Ed HAMMING CEI representative: Mr. Andre Groot

#### PORTUGAL

APEMIP - Associação dos Pro• ssionais e Empresas de Mediação Imobiliária de Portugal Rua D. Luis de Noronha, 4, 2° Piso PT-1069-165 Lisboa Tel. +351 21 792 87 70 Fax +351 21 795 88 15 E-mail: geral.dn@apemip.pt URL: www.apemip.pt President: Mr. Luis LIMA CEI representative: Mr. Manuel SOTTO MAYOR NEGRÃO

ROMANIA

Romanian Association of the Real Estate Agencies (ARAI) Str Stirbel Voda Nr 160 RO-BI 22B et. 3 Ap. 12 Sector 1 Bucuresti Tel. +40 21 63 72 178 Fax +40 21 26 02 665 E-mail: office@arai.ro URL: www.arai.ro President: Mrs. Ruxandra CLECIU CEI representative: Mr. Cristian POPESCU-IALOMITA

#### SLOVAKIA

\_\_\_\_\_ National Association of Real Estate Of• ces of Slovakia (NARKS) Mierova 56 SLOW-82105 Bratislava 2 Tel. +421 2 43 63 06 15 Fax +421 2 43 42 30 51 E-mail: narks@narks.sk URL: www.narks.sk President: Mr. Lubomir KARDOS CEI representative: Mrs. Adriena LITOMERICKA



**CEI President:** Mr. Manuel SOTTO MAYOR NEGRÃO

#### SPAIN

Gestores Intermediarios en Promociones de Edi• caciones (GIPE) C/Salinas, 6-palacio de Salinas E-29015 Malaga Tel. +34 952 06 00 94 Fax +34 952 22 52 41 E-mail: asociacion@gipe.es URL: www.gipe.es President: Mr. A. REINA MARTIN CEI representative: Mr. A. REINA MARTIN

#### UNITED KINGDOM

The National Federation of Property Professionals (NFOPP) 6 Tournament Court, Edgehill Drive, UK - Warwick CV34 6LG Tel. +44 1926 496 800 Fax +44 1926 400 953 E-mail: info@naea.co.uk URL: www.naea.co.uk President: Mr. Gary SMITH CEI representative: Mr. Ian TONGE



